Scope and Sequence: HSC Business Studies 2021-2022

Year 12	1	2	3	4	5	6		7	8	3	9	10	11			
Term 4	Operations - The focus of this topic is the strategies for effective operations management in								Human Resources - The focus of this topic is the							
2021	large businesses.								20%	Scontribution of human resource management to						
11 weeks	Working independently and collaboratively, students examine contemporary business issues to:								$\stackrel{\sim}{t}$ business performance.							
	 discuss the balance between cost and quality in operations strategy 										L business performance. 0 Working independently and collaboratively, 0 students examine contemporary business issues to:					
	examine	the impact of glo	balisation on op													
	 identify the breadth of government policies that affect operations management 										 discuss the influence of government on the 					
	 explain why corporate social responsibility is a key concern in operations management 										 discuss the influence of government o process of determining employment c explain how businesses exhibit corpor 					
	Students investigate aspects of business using hypothetical situations and actual business case studies to:									• 6	explain how busi	inesses exhibit c	orporate			
	 describe the features of operations management for businesses in a tertiary industry 									social responsibility in the management of						
	• assess the relationship between operations and the other key business functions in two actual								Tas	human resources						
	businesses									 social responsibility in the management of human resources analyse the causes of two workplace disputes and the strategies used to resolve them examine the advantages of a diverse, 						
	• explain how operations strategy can help a business sustain its competitive advantage									ā	and the strategie	strategies used to resolve them				
	 recommend possible operations strategies for one hypothetical business 										• examine the advantages of a diverse,					
	Outcomes - H1 H2 H3 H4 H5 H6 H7 H8 H9										culturally competent workforce for a global					
										culturally competent workforce for a global business						
	1	2	3	4	5	6		7	5	2	9	10	11			
	L	-								,	5	10	11			
Term 1	-	rces Continued	4			Jar	Finance	- The focus o			e role of interpre					
Term 1 2022	Human Resou		business using h	hypothetical situ	ations and	minar		- The focus o nning and mai	f this top	pic is the	e role of interpro					
	Human Resour	rces Continued	-	nypothetical situ	ations and	Seminar	the plar	nning and mai	f this top nageme	pic is the nt of a b	e role of interpro	eting financial ir	nformation in			
2022	Human Resour Students inves actual business	rces Continued tigate aspects of	_			atic Seminar	the plar Working	nning and mai	f this top nageme	pic is the nt of a b	e role of interpro usiness.	eting financial ir	nformation in			
2022	Human Resourd Students inves actual business • explain the	rces Continued tigate aspects of s case studies to:	_			ocratic Seminar	the plar Working busines	nning and mai g independent s issues to:	f this top nagemei tly and co	pic is the n t of a b ollabora	e role of interpro usiness.	eting financial ir	nformation in			
2022	Human Resourd Students inves actual business • explain the business	rces Continued tigate aspects of case studies to: ne interdepende	nce between hu	man resources a	nd other key	2 Socratic Seminar %	the plan Working business • ex	nning and mai g independent s issues to:	f this top nagemei tly and co	pic is the n t of a b ollabora	e role of interpro usiness. tively, students	eting financial ir	nformation in			
2022	Human Resourd Students invest actual business • explain the business • compare	rces Continued tigate aspects of s case studies to: ne interdepende functions	nce between hu egotiating enter	man resources a prise/collective a	nd other key	7 7	the plan Working business • ex ob	nning and man g independent s issues to: plain potentia ojectives	f this top nagement tly and conflice	bic is the ht of a b billabora ts betwe	e role of interpro usiness. tively, students	eting financial ir examine conten and long-term fir	nformation in			
2022	Human Resourd Students invest actual business • explain the business • compare with the	rces Continued tigate aspects of case studies to: ne interdepende functions the process of n negotiation of in	nce between hu egotiating enter dividual contrac	man resources a prise/collective a ts	nd other key agreements	7 7	the plan Working business • ex ob • an	nning and man g independent s issues to: plain potentia ojectives	f this top nagement tly and conflice	bic is the ht of a b billabora ts betwe	e role of interpro usiness. tively, students een short-term a	eting financial ir examine conten and long-term fir	nformation in			
2022	Human Resourd Students invest actual business • explain the business • compare with the	rces Continued tigate aspects of case studies to: ne interdepende functions the process of n	nce between hu egotiating enter dividual contrac	man resources a prise/collective a ts	nd other key agreements	7 7	the plan Working business • ex ob • an ma	nning and man g independent s issues to: plain potentia pjectives nalyse the influ	f this top nagement tly and co al conflic uence of	bic is the ht of a b collabora ts betwe governr	e role of interpro usiness. tively, students een short-term a ment and the glo	eting financial ir examine conten and long-term fir	nformation in			
2022	Human Resourd Students invest actual business explain the business compare with the discuss the market	rces Continued tigate aspects of case studies to: ne interdepende functions the process of n negotiation of in	nce between hu egotiating enter dividual contrac nd disadvantages	man resources a prise/collective a ts s of outsourcing	nd other key agreements in the global	7 7	the plan Working business • ex ob • an ma • ide	nning and man g independent s issues to: plain potentia ojectives alyse the influ anagement entify the limi	f this top nagement tly and co al conflic uence of tations co	pic is the nt of a b ollabora ts betwe governr	e role of interpro usiness. tively, students een short-term a ment and the glo	eting financial ir examine conten and long-term fir obal market on f	nformation in hporary hancial			
2022	Human Resourd Students invest actual business explain the business compare with the discuss the market evaluate	rces Continued tigate aspects of s case studies to: ne interdepende functions the process of n negotiation of in ne advantages ar	nce between hu egotiating enter dividual contrac nd disadvantages s of human reso	man resources a prise/collective a ts s of outsourcing urce management	nd other key agreements in the global nt for one	7 7	the plan Working business • ex ob • an ma • ide	nning and man g independent s issues to: plain potentia ojectives alyse the influ anagement entify the limi	f this top nagement tly and co al conflic uence of tations co	pic is the nt of a b ollabora ts betwe governr	e role of interpro usiness. tively, students een short-term a ment and the glo ial reporting	eting financial ir examine conten and long-term fir obal market on f	nformation in hporary hancial			
2022	Human Resourd Students invest actual business e explain the business compare with the discuss the market evaluate business	rces Continued tigate aspects of s case studies to: ne interdepende functions the process of n negotiation of in ne advantages ar the effectivenes	nce between hu egotiating enter dividual contrac nd disadvantages s of human reso appropriate alto	man resources a prise/collective a ts s of outsourcing urce management	nd other key agreements in the global nt for one	Assessment Task 2 Socratic Seminar 30%	the plan Working business • ex ob • an ma • ide	nning and man g independent s issues to: plain potentia ojectives alyse the influ anagement entify the limi	f this top nagement tly and co al conflic uence of tations co	pic is the nt of a b ollabora ts betwe governr	e role of interpro usiness. tively, students een short-term a ment and the glo ial reporting	eting financial ir examine conten and long-term fir obal market on f	nformation in hporary hancial			

Term 2 2022 10 weeks	Finance Contin Students invest hypothetical sit case studies to calculate assess bu comparat recomme financial examine practices Outcomes - H2	ual business ios nce using s improve reporting	Assessment Task 3 Financial Analysis 25%	impl Wor • • Stud	 Marketing - The focus of this topic is the main elements involved in the development and implementation of successful marketing strategies. Working independently and collaboratively, students examine contemporary business issues to: explain why goods and/or services are central to both marketing and operations examine why ethical behaviour and government regulation are important in marketing assess why a mix of promotional strategies is important in the marketing of goods and services Students investigate aspects of business using hypothetical situations and actual business case studies to: evaluate the marketing strategies for a good or service analyse a marketing plan for a business explain how globalisation has affected marketing management 							
	1	2	3	4		5	6	7	8	9	10	
Term 3 2022 10 weeks	Assessment Task 4 Trial Examination 25%		 Prac Time Past Revi 	tise papers ed response HSC questi sion activiti ey concepts	es ions ies, gra s from	Operations, Hu	s, group work a	ination and note-making s, Finance and M				

Skills (All Topics): Short answer responses, extended response writing skills in relation to actual business case studies, business report writing skills in relation to hypothetical business case studies.